#### The Textile Crescent:

From Idea to Funding – An Example of Making a Project Truly Shovel-Ready

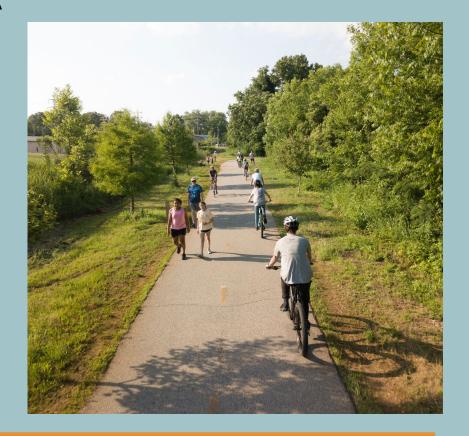
#### Or:

How I Learned to Stop Worrying and Embrace Praxis



# **Greenways and UGATA**

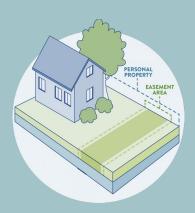
- Three Greenway Ingredients
- UGATA's role
- Example project



#### **Three Greenway Ingredients**

#### Access

- Purchased Railroads
- Public Road ROW
- Negotiated easements



#### **Funding**

- Access funds
- Design funds
- Construction funds



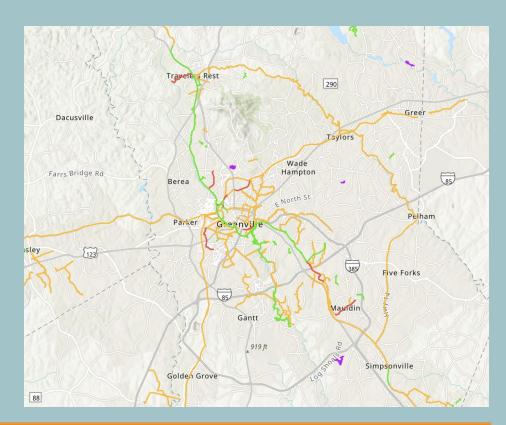
#### **Political Will**

- Interest in creating projects
- Staff capacity
- Formal Approval/Funding



#### **UGATA's role: Access**

- Project filtering
- Real estate research
- Easement negotiation
- Incidental funds





#### **UGATA**'s role: Funding

- Incidental costs of access
- Design work
- Identify construction funding sources
- Write grants and work with local funders





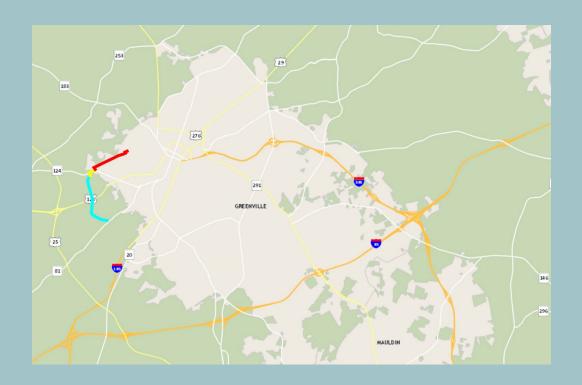
#### **UGATA's role: Political Will**

- Informing elected officials on projects
- Communicating with stakeholders
- Connecting governments



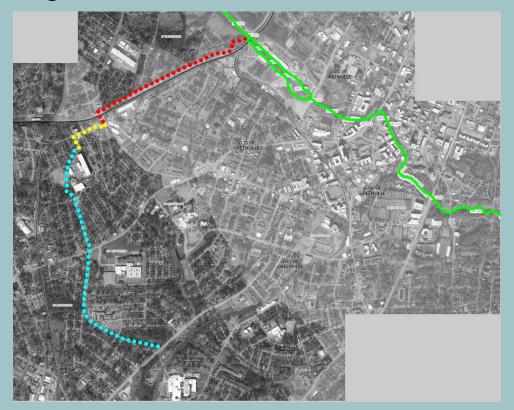


### **Example Project: The Textile Crescent**





## **Example Project: The Textile Crescent**



# **Access: Filtering**

- Obvious path
- Quality Connections
  - Neighborhoods
  - Park
  - School
  - Commercial Center
- Question: Who owns it?





## Access: Real Estate Research

Who owns the rail line?

 Title abstractor, David Sloan, with Galbreath Costner



# Southern Third: Milliken and Greenville County School District



# Middle Third: SCDOT/Greenville County Judson Mill





# Northern Third: Abney Mills Foundation Greenville County

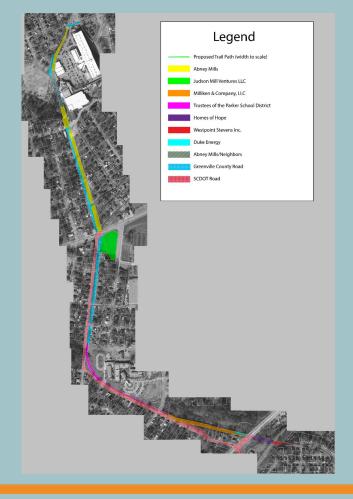




# Access: Real Estate Research

Who owns the rail line?

- There are only 3 private owners
  - Milliken
  - Judson Mill
  - Abney Mill Foundation





#### Access: Easement negotiation hurdle 1

- Researching The Abney Mill
- Making the charitable pitch
- Getting appraisal done
- Constantly following up





#### Access: Easement negotiation hurdle 2

- Reaching out to our landlords
- Making the financial pitch
- Accommodating development plans
- Allowing for a bridge but at extra cost



# Funding: Risky Funds provided by UGATA

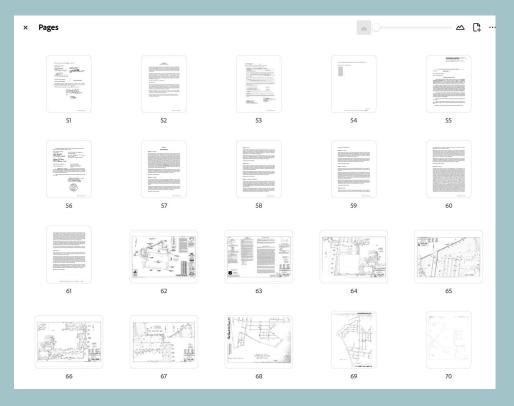
- State Legislative Earmark
- Local Grants





### **Funding: Incidental Access Costs**

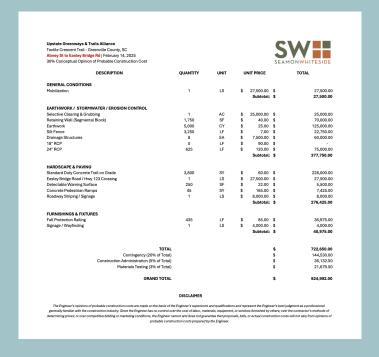
- Real estate abstracting
- Appraisal
- Attorney fees for easement negotiation
- Employee time





### Funding: Initial Project Development Work

- 30% designs and cost estimates
  - Phasing
  - Dialing in the route





# Funding: Initial Project Development Work

Northern section selected



### Funding: Grant Identification and Writing

- TAP funds identified
- Application written with Greenville County





#### **Political Will: Staff**

- Staff buy-in
  - County
  - GPATS
- Working with staff for local match







#### **Political Will: Elected Officials**

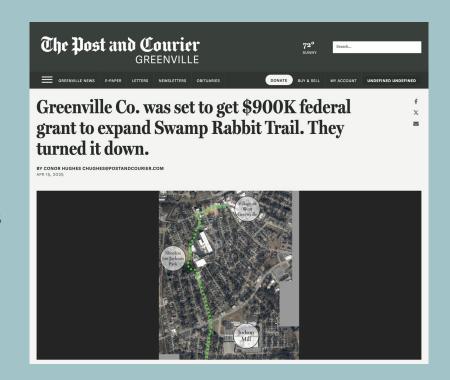
- GPATS Policy Committee
- Recommendation from GPATS





#### **Political Will: Elected Officials**

- County Council Local Match
- First vote failed
- Discussion with local press
- Talking to neutral Council Members
- Second vote passed unanimously





## **Project Handoff**

- Project to be managed by SCDOT and Greenville County Staff
- SCDOT is designing the project now



Q&A

