







## PUBLIC PRIVATE PARTNERSHIPS FOR TRAIL SYSTEM DEVELOPMENT

The Carolina Thread Trail: Trail Forum **SESSION 2 | 11-12AM** 

## WELCOME



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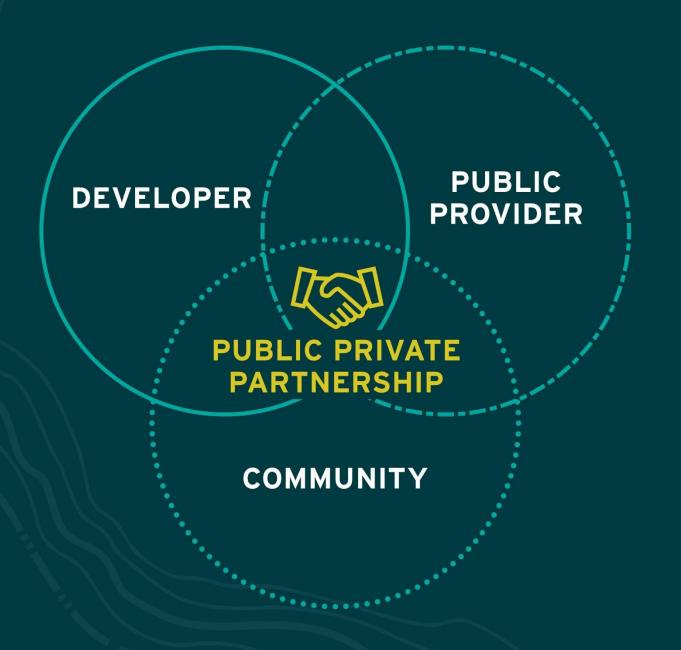
## AGENDA

- Why Public/Private Partnerships?
- Keys to Public/Private Partnerships Overview
- Case Study: Ballantyne Reimagined
- Kit of Tools + Lessons Learned

## WHY SHOULD WE INTEGRATE?

By connecting trails to private development destinations, we are promoting an increase in active transportation's modal share and its associated environmental and public health benefits by replacing vehicle trips with active trips.





## WIDE SPREAD BENEFITS

Developers, public providers and the community all benefit from successful public/private partnerships.

- Variety of facility types
- Includes road system, bringing diversity of trail system together
- Well integrated into community

# GOAL:

What is the PROCESS and key TOOLS for integrating active transportation with private development?

## INFLUENCERS OF PUBLIC PRIVATE PARTNERSHIPS

## Who needs to be on board to influence the success of public/private partnerships?

#### DEVELOPERS

 Provide private project area opportunity

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- Provide project insight to stakeholders
- Provide potential quicker construction and implementation times

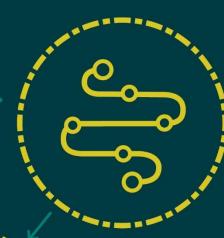
#### PUBLIC PROVIDERS

- Provide potential funding opportunities and larger network to connect to
- Expertise in design and maintenance

#### PLANNERS + DESIGNERS

- Join the vision of the developer and the public
- Assist the design and create tools for implementation

## PROCESS FOR SUCCESSFUL -PARTNERSHIPS



**REVIEW** existing and future regional trail system, and identify opportunity to connect destination project to the system.

## **DEVELOP** active transportation strategy tied to the proposed development.

How to deliver regional trail system users to the front door of destinations?

**ESTABLISH** trail routing and design parallel to funding discussions and obtain agreement and permit approvals.

## TOOLS FOR SUCCESSFUL PARTNERSHIPS



#### STRATEGIC VISION, DESIGN AND IMPLEMENTATION

REZONING PROCESS

#### TIMEFRAME COMMITMENTS

FUNDING AGREEMENTS

# CASE STUDY:

Ballantyne Reimagined

#### **Project Overview**



# ONE OWNER





## SOMETHING FOR EVERYONE

# 

WORKING SHOPPING DINING CULTURE LIVING WELLNESS RECREATION



AMPHITHEATER

EXISTING ALOFT HOTEL

LOWER AVE

MIXED USE

STREAM PARK

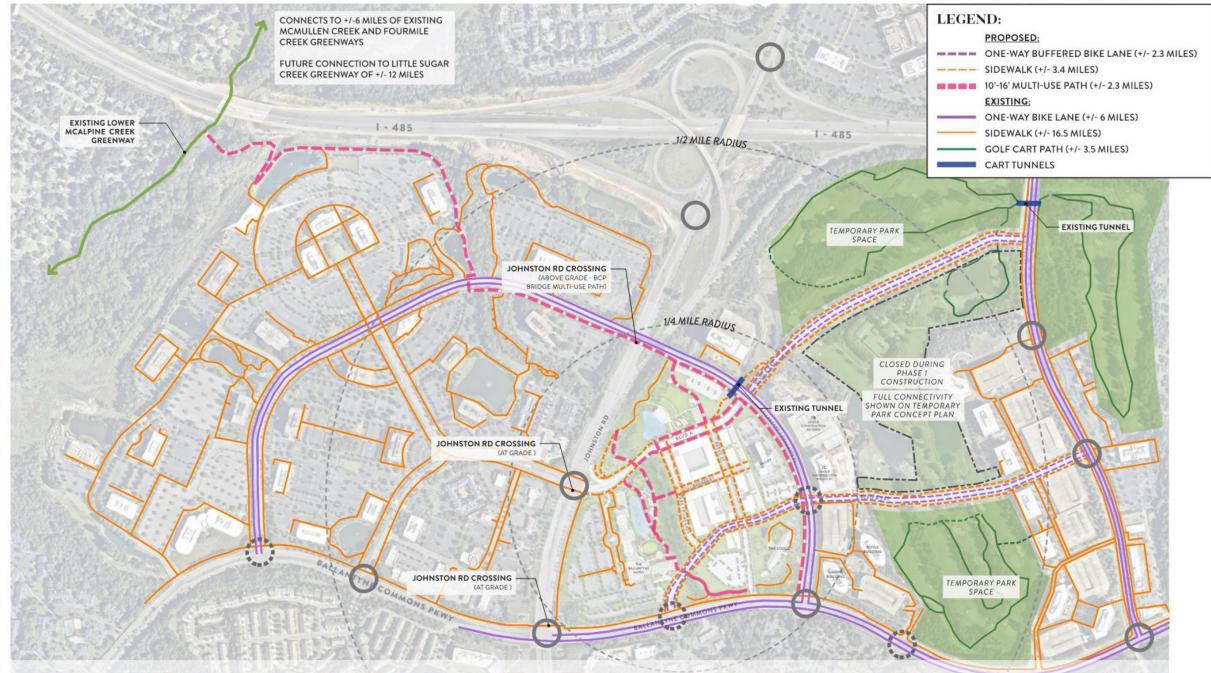
EXISTING BALLANTYNE HOTEL EXISTING LODGE HOTEL

NITYME COMMONS PRIM









BALLANTYNE REIMAGINED PROJECT OVERVIEW | Pedestrian + Bike Connectivity

#### **Greenway Overview**

- How does greenway connect to larger network + region
- Location, maintenance and connections





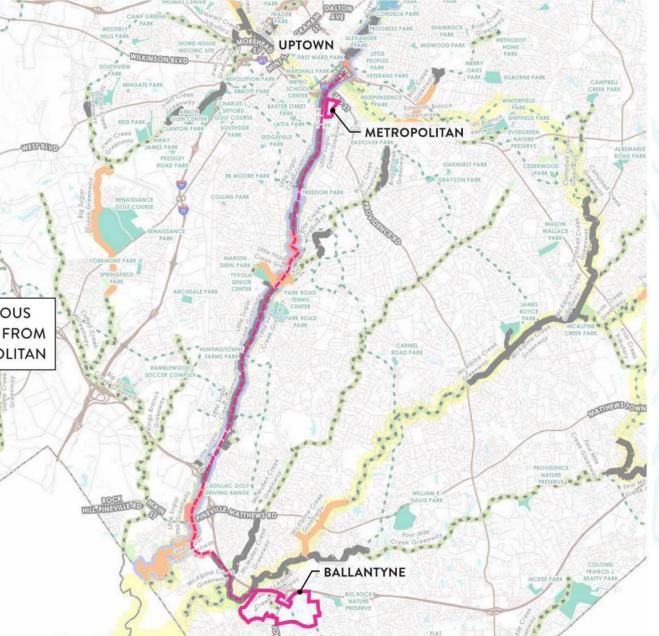




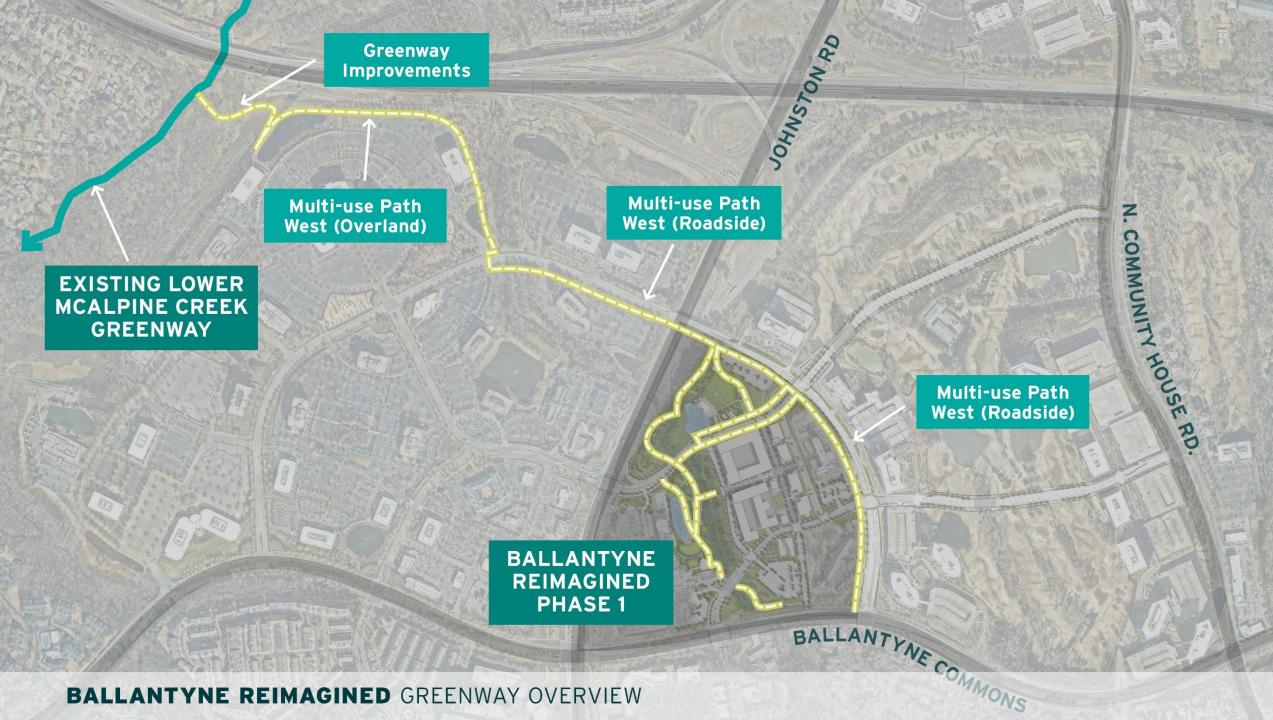
#### 12 MILE FUNDED CONTIGUOUS GREENWAY CONNECTION FROM BALLANTYNE TO METROPOLITAN

#### Legend

- Greenway Existing/Developed
- Greenway Funded In Construction
- Greenway Funded In Design
- Greenway Funded (By Others)
- Greenway Future
- ---- Overland Connectors
- Creeks and Streams
- Mooresville to Charlotte Trail
- Cross Charlotte Trail (XCLT)
- Carolina Thread Trail
- Lakes and Ponds
- Undeveloped Park Property
- Developed Park Property



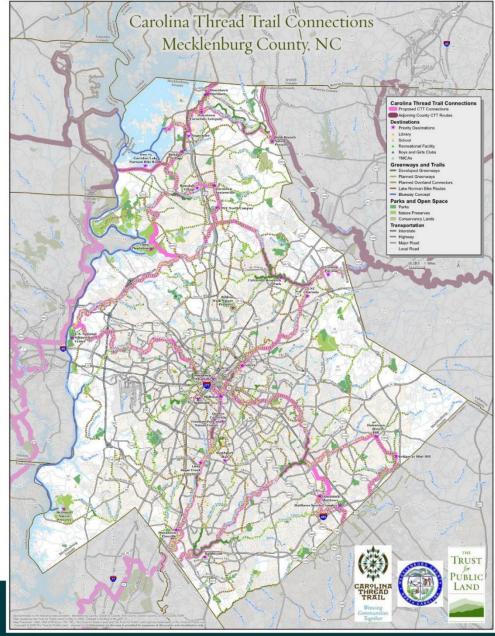
BALLANTYNE REIMAGINED GREENWAY OVERVIEW | Regional Greenway System Connection



BALLANTYNE REIMAGINED GREENWAY OVERVIEW

#### Multi Modal System Network Planning

- Identify connections to larger network
- Strategically locate connections to existing and future private development



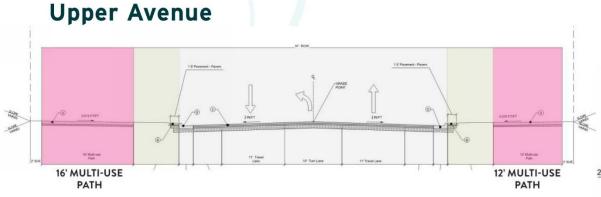


Strategic Vision - Design and Implementation

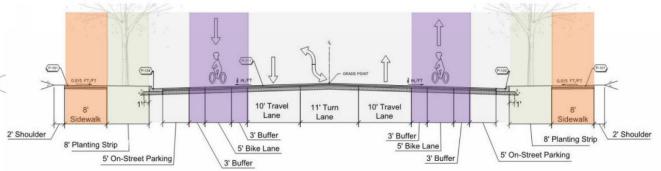
#### Multi Modal System Network Planning

- Density in road network which improves connectivity
- Options to get from point A to B
- Crossing through public and private
- Plan for public and private simultaneously (design streets from the start to include the correct facilities for what they will be connecting to proposed and/or private)

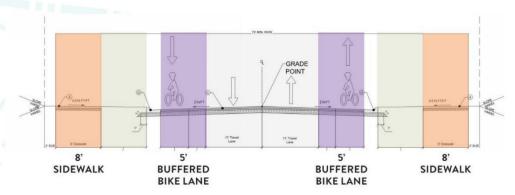




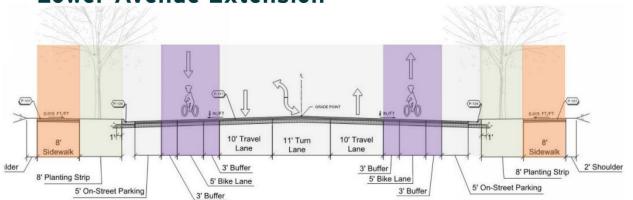
#### **Upper Avenue Extension**



Lower Avenue

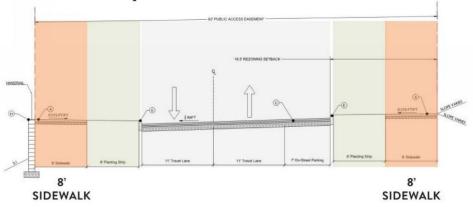


Lower Avenue Extension

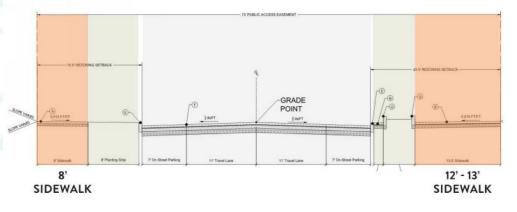




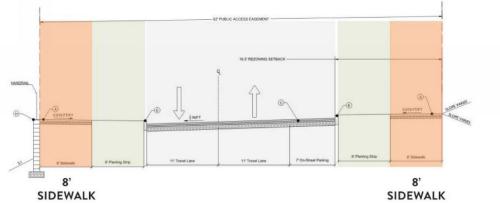
#### Stream Way



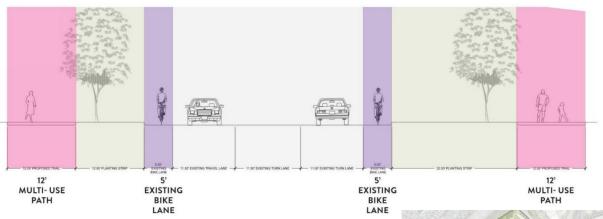
**Bowl Street** 



#### **Mid Street**



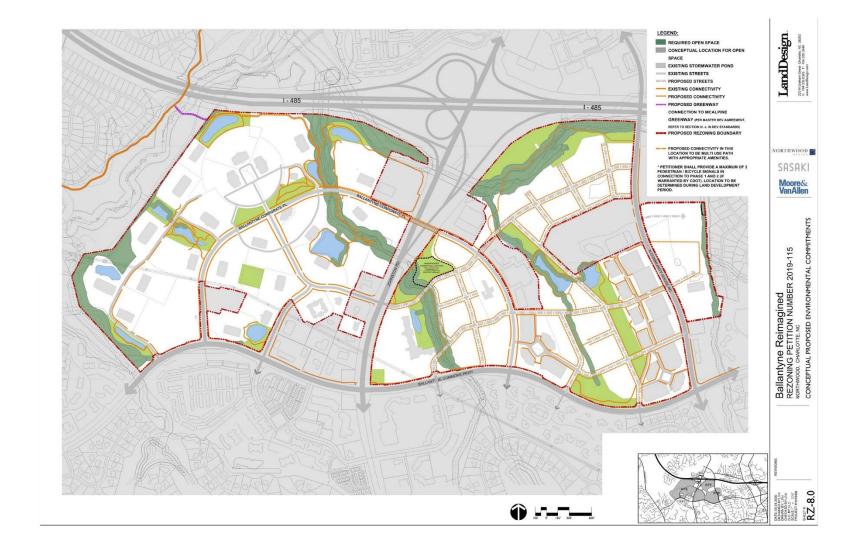
#### **Multi-Use Path**





#### **Rezoning Process**

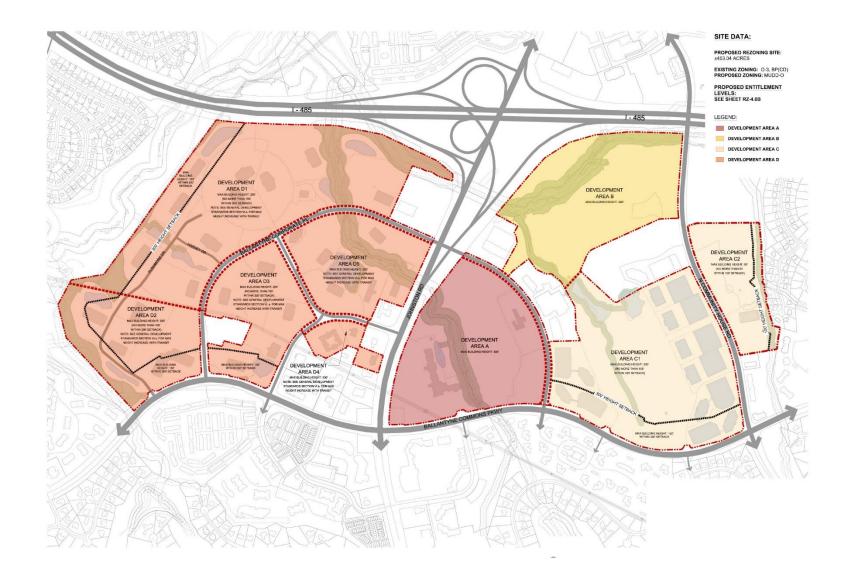
- Existing conditions lack connection to adjacent McAlpine Creek Greenway and surrounding neighborhood
- Developer committed to building connection to private development during rezoning process



**Rezoning Process** 

#### **Rezoning Process**

- During rezoning process, back and forth effort between City, County and Developer to come up with impactful commitments
- Developer commitment of 60 month timeframe from date of approved rezoning to construct greenway connection



**Rezoning Process + Timeframe Commitments** 

#### **Funding Agreement**

- Different structures you can follow examples CIP + TIG
- No land cost for public if on private land
- Tie funding agreement to timeframe to provide additional incentive

#### CIP

- Community Investment Plan
- Subject to bond approval by voters
- City and Developer

#### TIG

- Tax Increment Grant
- Use of new tax base
- Reimbursed over time
- City, County and Developer

Funding Agreements

## CITY CIP (Capital Investment Plan) REIMBURSED PROJECTS PROPOSED

Ramp Improvements

Upper Avenue Extension Johnston Rd. +

N Community House Rd.

Upper Avenue Extension

Upper Avenue

Old Lancaster Rd. + Ballantyne Commons Pkwy. Johnston Rd. + Ballantyne Commons Pkwy.

Ballantyne Commons Pkwy. + N Community House Rd.

BALLANTYNE REIMAGINED FUNDING AGREEMENTS

## CITY/COUNTY TIG (Tax Increment Grant) REIMBURSED PROJECTS

Ballantyne Corp. Pl. North of Upper Avenue Johnston Rd. + Toringdon Way

**Greenway Connection** 

Johnston Rd. + Brixham Hill Ave/ Upper Avenue Ballantyne Corp. Pl. North of Lower Avenue

Lower Avenue

Ballantyne Corp. Pl. South of Lower Avenue Additional off-site roadway improvements

BALLANTYNE REIMAGINED FUNDING AGREEMENTS

## HOW TO ATTRACT A DEVELOPER PARTNERSHIP

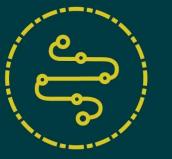
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## How can communities entice developers to work with them?

- Developers are attracted to sites that offer amenities such as greenways, trails and parks nearby
- Community needs vision for connectivity that is bigger than just one project- then the vision gets implemented into private development
  - Greenway + trails become amenity for private development and has large appeal to development
  - Vision needs to capitalize on scale of amenity
  - Mode shift from vehicular to active transportation

- Creative funding models- ways developer can get reimbursed
- Development incentives (carrots)

# THANK YOU!



REVIEW TRAIL SYSTEM + IDENTIFY CONNECTIONS



DEVELOP ACTIVE TRANSPORTATION STRATEGY



ESTABLISH TRAIL DESIGN ALIGNED WITH PERMIT APPROVALS



STRATEGIC VISION, DESIGN AND IMPLEMENTATION



REZONING PROCESS



TIMEFRAME COMMITMENTS



FUNDING AGREEMENTS